



**U.S. ARMY**

# **AMC Business Opportunities**

**Huntsville Aerospace Marketing Association (HAMA)**

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*U.S. Army Materiel Command*



# AMC Industrial Capabilities



- Maintenance
- Manufacturing
- Ammunition Production
- Non-ammo Storage

AAA - Army Ammunition Activity  
 AAP - Army Ammunition Plant  
 AD - Army Depot

### Types of Partnerships

- Workshare
- Teaming
- Direct Sales
- ARMS
- Facility Use
- Facility Equipment
- Lease
- ASPI

### Manufacturing Processes

- Heavy and Light Machining
- Seven-axis Machining Centers
- Heat Treatment, Plating and Finishes
- Guided Boring and Thick Wall Cylinders
- Product Design, Development, Engineering and Fabrication
- Foundry and Rotary Forging

### Capabilities

- Overhaul/Repair/Remanufacture
  - Ground Vehicles & Helicopters
  - Radios, Radars & Other Electronic Items
  - Chemical/Biological Protective Equipment
- Tool, Die & Gage Development & Production
- Wood Pallet Manufacturing
- Explosive and Propellant Production
- Metallurgy
- Storage and Handling - Controlled Environment
- Automated Testing
- Firing and Test Ranges
- Rail Car Storage
- Precision Bearing Analysis

*Public-Private Partnerships have proven to be win-win situations for the Army installations and its industry partners.*

### Partnership Statutory Provisions

**10 U.S.C. 2208(j)**  
 Permits depots financed through working capital funds to sell articles and services outside DoD if the purchaser is fulfilling a DoD contract and the contract is awarded pursuant to a public-private competition.

**10 U.S.C. 2474**  
 Requires the Military Departments to designate depot-level maintenance activities as Centers of Industrial and Technical Excellence, authorizes and encourages public-private partnerships, permits performance of work related to depot-level maintenance core competencies, permits use of facilities and equipment, and permits sales proceeds from public-private partnerships to be credited to depot accounts.

**10 U.S.C. 2539b**  
 Authorizes the sale of services for testing of materials, equipment, models, computer software, and other items.

**10 U.S.C. 2563**  
 Authorizes the sale of articles or services outside DoD (excluding those authorized under 10 U.S.C. 4543) under specified conditions.

**10 U.S.C. 2667**  
 Allows leasing of non-excess facilities and equipment.

**10 U.S.C. 2770**  
 Sales of articles and services to U.S. companies for incorporation in end items to be sold to a friendly country or international organization under certain conditions.

**10 U.S.C. 4543**  
 Authorizes Army industrial facilities that manufacture cannons, gun mounts, and other items to sell articles or services outside DoD under specified conditions.

**10 U.S.C. 4544**  
 Authorizes Army working capital-funded industrial facilities to enter into contracts or other cooperative arrangements with non-Army entities to carry out a variety of activities under specified conditions.



# Opportunity Developments at AMC

- ✓ **Army Open Solicitation (AOS) – Supports all Army Mission Areas and to revive the industrial base in order to maximize the lethality of the Army**
- ✓ **Other Transaction Agreement (OTA) is a flexible, non-FAR (Federal Acquisition Regulation) legal instrument used by federal agencies, primarily the DoD, to prototype, research, and acquire innovative technologies from commercial or academic sources. OTAs bypass traditional procurement regulations to attract non-traditional contractors, speed up acquisition, and reduce costs.**
- ✓ **Public – Public (P2) – Collaborating with other government activities to maximize use of the OIB to increase readiness**
- ✓ **Public Private Partnerships (PPP/P3) – Government / Industry collaboration to use the OIB to meet readiness requirements; while concurrently reducing sustainment costs**
- ✓ **P3s help Industry to meet its goals while concurrently reducing capital investments in facilities and workforce skills**





# Centers for Industrial & Technical Excellence (CITE)

## Designated by the Secretary of the Army

UNCLASSIFIED

### Anniston Army Depot

Anniston, AL



- Combat Vehicles (Wheeled and Track) (except Bradley) including Assault Bridging, Artillery and Small Caliber Weapons

### Corpus Christi Army Depot

Corpus Christi, TX



- Aviation structural airframes & blades, advanced composite technologies, flight controls & control surfaces, aviation engines, transmissions & hydraulic systems including sub-system accessory components, armament, electronics, and support equipment (less avionics)

### Letterkenny Army Depot

Chambersburg, PA



- Air Defense and Tactical Missile Ground Support Equipment (less Missile Guidance and Control) and Mobile Electric Power Generation Equipment

### Pine Bluff Arsenal

Pine Bluff, AR



- Chemical and Biological Defense Equipment

### Red River Army Depot

Texarkana, TX



- Tactical Wheeled Vehicles, Small Emplacement Excavator, Bradley Fighting Vehicle Series, Multiple Launch Rocket System chassis, Patriot Missile Re-certifications, and for Rubber products necessary for sustainment & support to the United States and Allied forces and Agencies

### Rock Island Arsenal-Joint Manufacturing Technology Center

Rock Island, IL



- Mobile Maintenance Systems (MMS)
- Add-on-Armor (AoA) design, development and prototype fabrication
- Foundry Operations

### Sierra Army Depot

Herlong, CA



- Reverse Osmosis Water Purification Units (ROWPUs)
- Petroleum and Water Storage and Distribution Systems

### Tobyhanna Army Depot

Tobyhanna, PA



- Command, Control, Communications, Computers, Intelligence, Surveillance & Reconnaissance (C4ISR), Electronics, Avionics, and Missile Guidance & Control

### Tooele Army Depot

Tooele, UT



- Ammunition Peculiar Equipment (APE) 01

### Watervliet Arsenal

Watervliet, NY



- Manufacturing Cannons and Mortars Systems





# AMC Resource Guide

U.S. Army Materiel Command  
RESOURCE GUIDE




## Combines three documents into a single streamlined document

- ✓ Describes AMC A- Z
- ✓ List of each command and their subordinate commands
- ✓ Key contacts are located on Pg. 5
- ✓ Some hardcopies are available outside
- ✓ Digital copy is available on the web -  
[https://www.amc.army.mil/Portals/9/Documents/AMC%20Publications/Resource\\_Guide\\_Oct292024\\_Website.pdf](https://www.amc.army.mil/Portals/9/Documents/AMC%20Publications/Resource_Guide_Oct292024_Website.pdf)




# Scheduled Advanced Planning Briefings to Industry

**Aviation and Missile Command (AMCOM) APBI**




**None this Year - Redstone Arsenal, AL**

**Communications-Electronics Command (CECOM) APBI**




**21 – 22 April 2026 Aberdeen Proving Ground, MD**

**Tank-automotive and Armaments Command (TACOM) APBI (MDEX)**



**12 – 14 May 2026 Detroit, MI**

**Mission and Installation Contracting Command (MIC)**



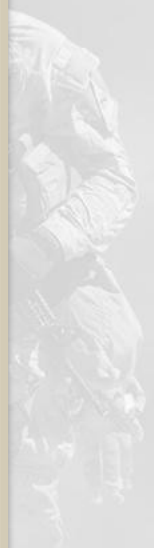
**18 – 22 May 2026 Virtual**

**ASC & JMC APBI (Midwest Small Business Gov't Symposium)**



**2-4 June 2026 Moline, IL**

2026						MAY	
MON	TUE	WED	THU	FRI	SAT	SUN	
				1	2	3	
4	5	6	7	8	9	10	
11	12	13	14	15	16	17	
18	19	20	21	22	23	24	
25	26	27	28	29	30	31	





# Questions

***Sustaining the Strength of the Nation!***

