



U.S. General Services Administration

Federal Acquisition Service

GSA Update for HAMA June 2020



Discussion Overview

- Multiple Award Schedules (MAS) Consolidation
- OASIS



MAS Consolidation Overview



BLUF (Bottom Line Up Front)

- No major impact on buyers throughout the consolidation process
 - No impact to existing orders
- Contract number does not change
- Period of Performance does not change
- Companies with more than one Schedule contract will be consolidated to one contract in Phase III – beg. August 2020
- No SINs have been completely cancelled
 - SINs were consolidated from 881 to 317 NAICS based SINs
 - Review SIN Mapping Spreadsheet
 - Contractor must have SIN awarded by GSA CO in order to offer
- 12 Large Categories and 83 Subcategories



- More streamlined process for finding and acquiring the products, services, and solutions needed to meet mission requirements under the new NAICS-based SIN structure
- NAICS based SINs simplify scope determination process and alignment with appropriate industry partners
- Easier for buyers to identify the NAICS for the order
- Easier process to view and understand Schedule contract terms and conditions
- Industry will have a single point-of-entry for the GSA Schedule program



What do we call the new Schedule?

MAS Large Category - Subcategory (if applicable) – for example:

- MAS Information Technology (MAS IT)
- MAS Information Technology - IT Hardware (MAS IT Hardware)
- MAS Professional Services – Engineering
- MAS Facilities - Facilities Services



MAS Consolidation - Impacted Schedules

24 GSA-Managed Schedules	
00CORP – Professional Services Schedule	71 II K – Comprehensive Furniture Mgmt Services
03FAC – Facilities Maintenance & Mgmt	72 – Furnishings and Floor Coverings
23 V – Automotive Superstore	73 – Food Service, Hospitality, Cleaning, etc
36 – Office, Imaging and Document Solutions	75 – Office Products, Supplies, and Services
48 – Transportation, Delivery, Relocation	76 – Publication Media
51 V – Hardware Superstore	78 – SPORTS
56 – Building and Building Materials	81 I B – Packaging and Packaging Supplies, Services
58 I – Professional Audio/Video, etc	84 – Law Enforcement, Security, etc
66 – Scientific Equipment & Services	599 – Travel Services Solutions
67 – Cameras, Photographic Printers, etc	736 – Temporary Administrative, Professional Staffing
70 – IT Equipment, Software, and Services	738 X – Human Capital Management
71 – Furniture	751 – Leasing of Automobiles & Light Trucks



MAS Consolidated Structure

12 Large Categories

Facilities	Furniture and Furnishings	Human Capital	Industrial Products and Services
Information Technology	Miscellaneous	Professional Services	Office Management
Scientific Management and Solutions	Security and Protection	Transportation and Logistics	Travel

MAS Consolidated Large Categories and Subcategories

Facilities	Furniture and Furnishings	Human Capital	Industrial Products and Services	Information Technology	Miscellaneous
<ul style="list-style-type: none"> • Structures • Facilities Services • Food Service Equipment • Facilities Supplies • Facilities Solutions • Facilities Maintenance and Repair 	<ul style="list-style-type: none"> • Miscellaneous Furniture • Office Furniture • Flooring • Fitness Solutions • Signs • Household, Dormitory & Quarters Furniture • Packaged Furniture • Healthcare Furniture • Furniture Services 	<ul style="list-style-type: none"> • Human Resources • Background Investigations • Compensation and Benefits • Temporary Help Services • Social Services 	<ul style="list-style-type: none"> • Industrial Products • Packaging • Cleaning Supplies • Fire /Rescue / Safety / Environmental Protection Equipment • Hardware and Tools • Fuel Management • Machinery and Components • Test and Measurement Supplies • Industrial Products and Services Maintenance and Repair 	<ul style="list-style-type: none"> • IT Hardware • IT Software • Telecommunications • IT Solutions • IT Training • Electronic Commerce • IT Services 	<ul style="list-style-type: none"> • Apparel • Complimentary Special Item Numbers (SINs) • Personal Hair Care Items • Musical Instruments • Awards • Flags

MAS Consolidated Large Categories and Subcategories (cont)

Office Management	Professional Services	Scientific Management and Solutions	Security and Protection	Transportation and Logistics Services	Travel
<ul style="list-style-type: none"> • Printing and Photographic Equipment • Office Supplies • Audio Visual Products • Media Services • Media Products • Records Management • Document Services • Office Services • Audio Visual Services • Mail Management • Office Management Maintenance and Repair 	<ul style="list-style-type: none"> • Marketing and Public Relations • Financial Services • Legal Services • Technical and Engineering Services (non-IT) • Business Administrative Services • Logistical Services • Language Services • Environmental Services • Training • Identity Protection Services 	<ul style="list-style-type: none"> • Laboratory Equipment • Laboratory Animals • Search and Navigation • Medical Equipment • Testing and Analysis • Scientific Services 	<ul style="list-style-type: none"> • Protective Equipment • Security Services • Security Systems • Security Animals and Related Services • Marine and Harbor • Testing Equipment 	<ul style="list-style-type: none"> • Motor Vehicles (non-Combat) • Automotive Body Maintenance and Repair • Packaging Services • Package Delivery • Transportation of Things 	<ul style="list-style-type: none"> • Employee Relocation • Lodging • Travel Agent and Misc Services



New SIN Structure

SINs will now be NAICS based

541614 - Process, Physical Distribution, and Logistics Consulting Services

Logistics Services			
Legacy SINs	New SINs	Title	Example Services
874 503 874 504 874 501	541614	Deployment, Distribution and Transportation Logistics Services	Services include the following: Deployment Logistics such as contingency planning, identifying/utilizing regional or global resources, integrating public/private sector resources...
	541614SVC	Supply and Value Chain Management	Includes supply and value chain management, which involves all phases of the planning, acquisition, and management of logistics systems.

<https://go.usa.gov/xfY4n>



 Follow

99--Multiple Award Schedule

Contract Opportunity

General Information

Classification

Description

Attachments/Links

Contact Information

History

Award Notices

● ACTIVE

Contract Opportunity

Notice ID
47QSMD20R0001

Related Notice

Department/Ind. Agency
GENERAL SERVICES ADMINISTRATION
Sub-tier
FEDERAL ACQUISITION SERVICE
Office
GSA/FAS FURNITURE SYSTEMS MGT DIV

General Information

Contract Opportunity Type: Combined Synopsis/Solicitation (Updated)

All Dates/Times are: (UTC-04:00) EASTERN STANDARD TIME, NEW YORK, USA

Updated Published Date: Jan 29, 2020 03:20 pm EST


Original Published Date: Sep 30, 2019 08:47 pm EDT

Updated Date Offers Due: Jan 28, 2025 11:59 pm EST

Original Date Offers Due:

Inactive Policy: 15 days after date offers due

Provide Feedback

 What you think matters!

Attachments/Links

[Download All Attachments/Links](#)

Links

Display Name	Updated Date
All Files	Jan 29, 2020
15 - Available Offerings	Jan 29, 2020
14 - Regulations Incorporated by Reference	Jan 29, 2020
13 - Travel_Category_Attachment_Sol_47QSMD20R0001_Amd_1.pdf	Jan 29, 2020
12 - Transportation and Logistics Services_Category_Attachment_Sol_47QSMD20R0001_Amd_1.pdf	Jan 29, 2020
11 - Security and Protection_Category_Attachment_Sol_47QSMD20R0001_Amd_1.pdf	Jan 29, 2020
10 - Scientific Management and Solutions_Category_Attachment_Sol_47QSMD20R0001_Amd_1.pdf	Jan 29, 2020
09 - Professional Services_Category_Attachment_Sol_47QSMD20R0001_Amd_1.pdf	Jan 29, 2020
08 - Miscellaneous_Category_Attachment_Sol_47QSMD20R0001_Amd_1.pdf	Jan 29, 2020
07 - Information Technology_Category_Attachment_Sol_47QSMD20R0001_Amd_1.pdf	Jan 29, 2020
06 - Industrial Products and Services_Category_Attachment_Sol_47QSMD20R0001_Amd_1.pdf	Jan 29, 2020
05 - Human Capital_Category_Attachment_Sol_47QSMD20R0001_Amd_1.pdf	Jan 29, 2020

Available Offerings
Excel Sheet

Regulations by Ref.
PDF File

Category Attachments

Category Attachments

Base Solicitation

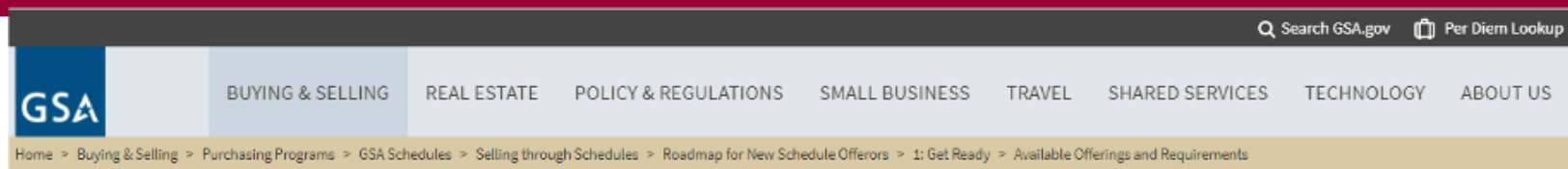
🔗 05 - Human Capital_Category_Attachment_Sol_47QSMD20R0001_Amd_1.pdf	Jan 29, 2020
🔗 04 - Furniture and Furnishings_Category_Attachment_Sol_47QSMD20R0001_Amd_1.pdf	Jan 29, 2020
🔗 03 - Facilities_Category_Attachment_Sol_47QSMD20R0001_Amd_1.pdf	Jan 29, 2020
🔗 02 - Office Management_Category_Attachment_Sol_47QSMD20R0001_Amd_1.pdf	Jan 29, 2020
🔗 01 - Solicitation	Jan 29, 2020

Terms and Conditions

01 – Solicitation
+
Category Attachment



Available Offerings



Available Offerings and Requirements

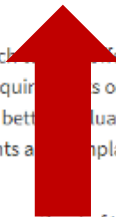
The Multiple Award Schedule (MAS or the Schedule) is broken into Large Categories, Subcategories, and Special Item Numbers (SINs) that have corresponding North American Industrial Classification Codes (NAICS).

To identify the large categories, subcategories, and SINs that may apply to your company, please view the [Available Offerings Attachment](#) [XLSX - 365 KB].

The MAS solicitation outlines requirements for all offerors, including the required information you must attach to your offer to be considered for a Schedule contract. In addition, some large categories, subcategories or SINs have unique requirements or additional templates and attachments that may be required as part of your offer. This additional information is used to better evaluate your offer and confirm you are ready to do business with the Federal government. Below is an outline of the attachments and templates that you may be required to submit with your offer.

For more information on the applicability of each template or attachment, please refer to SCP-FSS-001 under section I of the MAS solicitation and each applicable "Large Category Attachment" related to your offerings. In addition to specific attachments, there may be clauses or additional instructions specific to your offerings outlined in those documents.

Solicitation Attachments and Templates - Complete offering requirements and information are provided in the MAS solicitation and large Category attachments. Templates, attachments, and critical information referenced in the solicitation are provided below for use. Please reference solicitation documents for further instruction.



Click on the [Available Offerings Attachment](#) spreadsheet and see the tab entitled "Legacy Schedule SIN to Consolidated" to see a mapping of all the old SINs to the new MAS SINs.

www.gsa.gov/mascategoryrequirements



How will the MAS Consolidation affect ordering?



MAS Consolidation and Ordering

- Contract numbers are NOT changing
- No need to recompetete or move orders
- Legacy Schedule contracts will remain in place until existing BPAs are cancelled or expired
- Buyers should post new RFQs under the new SINs in GSA eBuy
 - GSA has incorporated back-end mapping under the new SINs, so the corresponding legacy SIN contractor group will also receive the RFQ
 - Agencies can post RFQs on GSA eBuy under legacy SINs until they are sunset beginning in August 2020



Federal Acquisition Service

OASIS

OASIS

OASIS Business Volume

OASIS U and OASIS SB have been widely adopted.

- Task orders awarded: Over 2,200
- Total obligations: \$24 Billion
- Percentage of task orders awarded to small business: 70%
- Percentage of dollars obligated to small business: 43%

<https://d2d.gsa.gov/report/gsa-fas-oasis-dashboard>

OASIS

OASIS UNR - 5 Years In

- 91 contractors across seven pools for a total of 250 contracts
- ~ \$14 billion in obligations
 - 15% is firm-fixed price
 - 35% is cost-plus-fixed fee
 - 7% is time and materials
 - 43% are hybrid contract types

OASIS

OASIS SB - 5 Years In

- 227 contractors across seven pools for a total of 321 contracts
- ~\$10.5 billion in obligations
 - 38% is firm-fixed price
 - 45% is cost-plus-fixed fee
 - 10% is time and materials
 - 7% are hybrid contract types

OASIS On-Ramps

WHY

- Sustain a flexible, vibrant, and experienced pool of Best-in-Class (Tier 3) industry partners
- Ensure robust competition in the most widely used pools
- Provide more Best-in-Class contract opportunities for small business
- Grow contract usage
- Provide the opportunity for agencies to conduct 8(a) set asides and direct awards through the establishment of OASIS SB 8(a) sub-pools

Expanding the OASIS Offering

Making investments for improved outcomes

1

Increasing The Competition

- More innovation through added supply base
- Increased competition leads to more competitive pricing

2

Increasing Long Term Sustainability

- Exercising the option period and adding more suppliers
- Planning stages for the government's next services IDIQ contract

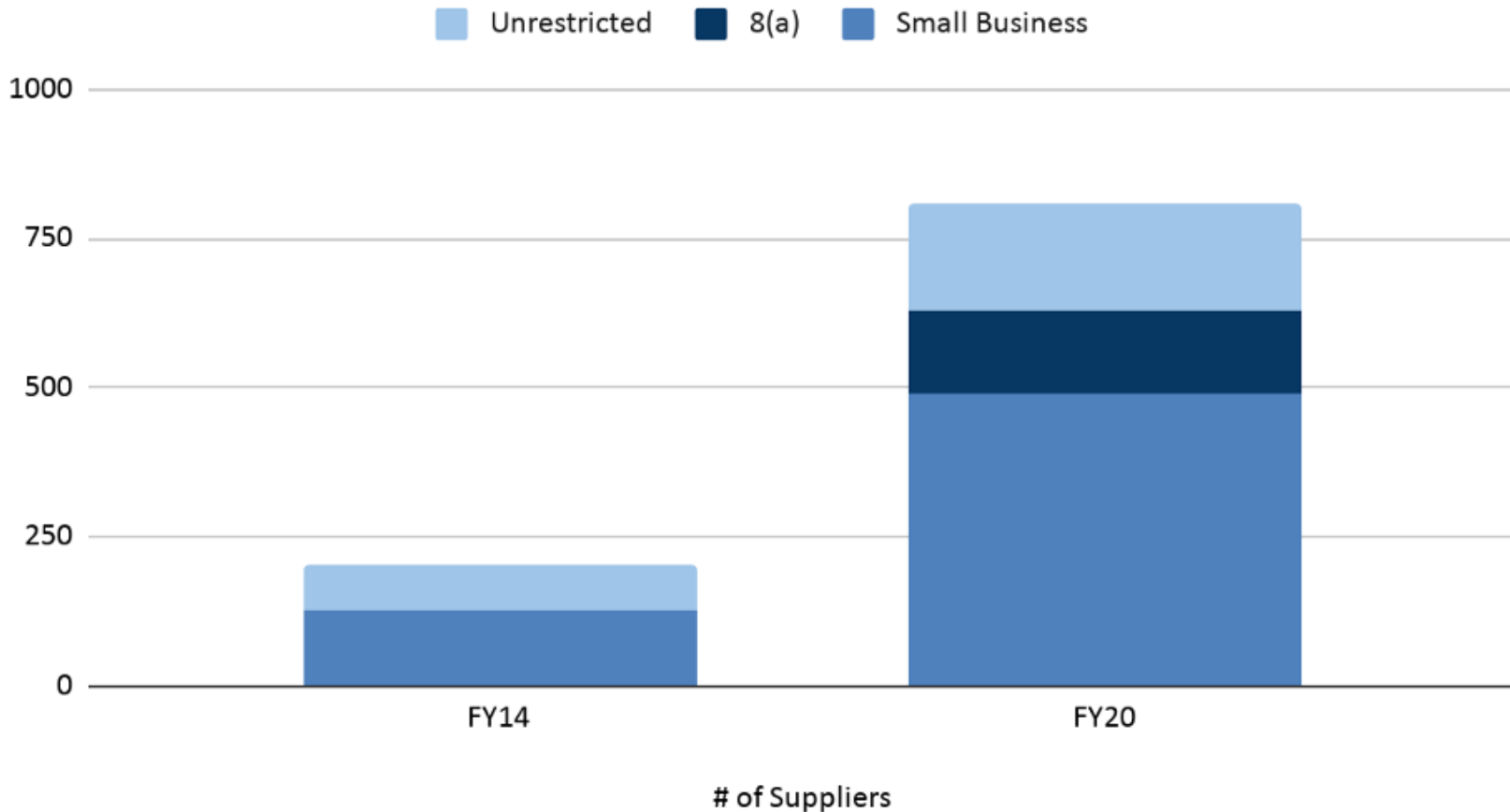
3

Increasing The Supplier Base

- More access to meet small business and socio-economic goals
- More access to large business allowing incumbents to compete

Increasing the Supplier Base

FY14 and FY20



OASIS 8A

8(a) On-Ramps

- 8(a) Only contracts for OASIS Pools 1,2,3,4,5b,6
 - This allows for both sole source (direct) awards and competitive awards to qualified 8(a) Only contractors
 - Offer/Acceptance with SBA not required for competitive orders (this was done at the ID/IQ level)
 - Offer/Acceptance with SBA required for Sole Source (direct) order awards.
 - Current sole source (direct) order threshold
 - \$4M
 - \$22M Alaska Native Corporation (ANC)/Tribal Owned
 - \$100M (DoD Only)-ANC/Tribal Owned/Native Hawaiian Organization (NHO)

NEW OASIS Structure

Anticipated # of Contractors Post On-Ramp

OASIS Pool	General Description	# of SB Contractors	# of 8A* Contractors	# of UNR Contractors
1	Management Scientific & Technical Services	200	30	80
2	Management Scientific & Technical Services	36	8	35
3	Engineering Exceptions: Military, Marine Engineering, Energy Act	200	20	80
4	Scientific R&D	100	8	80
5a	Other Aircraft Parts and Auxiliary Equipment R&D	23	0	21
5b	Space & Missiles R&D	24	8	22
6	Aircraft, Aircraft Engine and Engine Parts R&D	40	8	36

*Number of 8A Awards Will Be Higher Than Anticipated

Planned Award Schedule

OASIS Small Business

- Pool 1 Phase 1 **Completed**
 - November 15, 2019
- Pool 1 Phase 2 **Completed**
 - February 13, 2020
- Pool 1 Phase 3
 - July 2020
- Pool 3
 - July 2020
- Pool 4
 - June 2020
- 8A Competitive (All Pools)
 - Phase 1- May 2020
 - Phase 2 - July 2020
- 8A Flow-Down (All Pools)
 - Rolling awards April - July, 2020

OASIS Unrestricted

- Pool 1
 - Aug. 2020
- Pool 3
 - Aug. 2020
- Pool 4
 - Aug. 2020

