



U.S. General Services Administration

GSA in Huntsville

Joe Myers, Customer Service Director

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Overview

- Who am I?
- GSA in Huntsville Overview
- GSA and Small Business
- What's Happening in GSA

Who am I?



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Southeast Sunbelt Region**

U.S. General Service Administration

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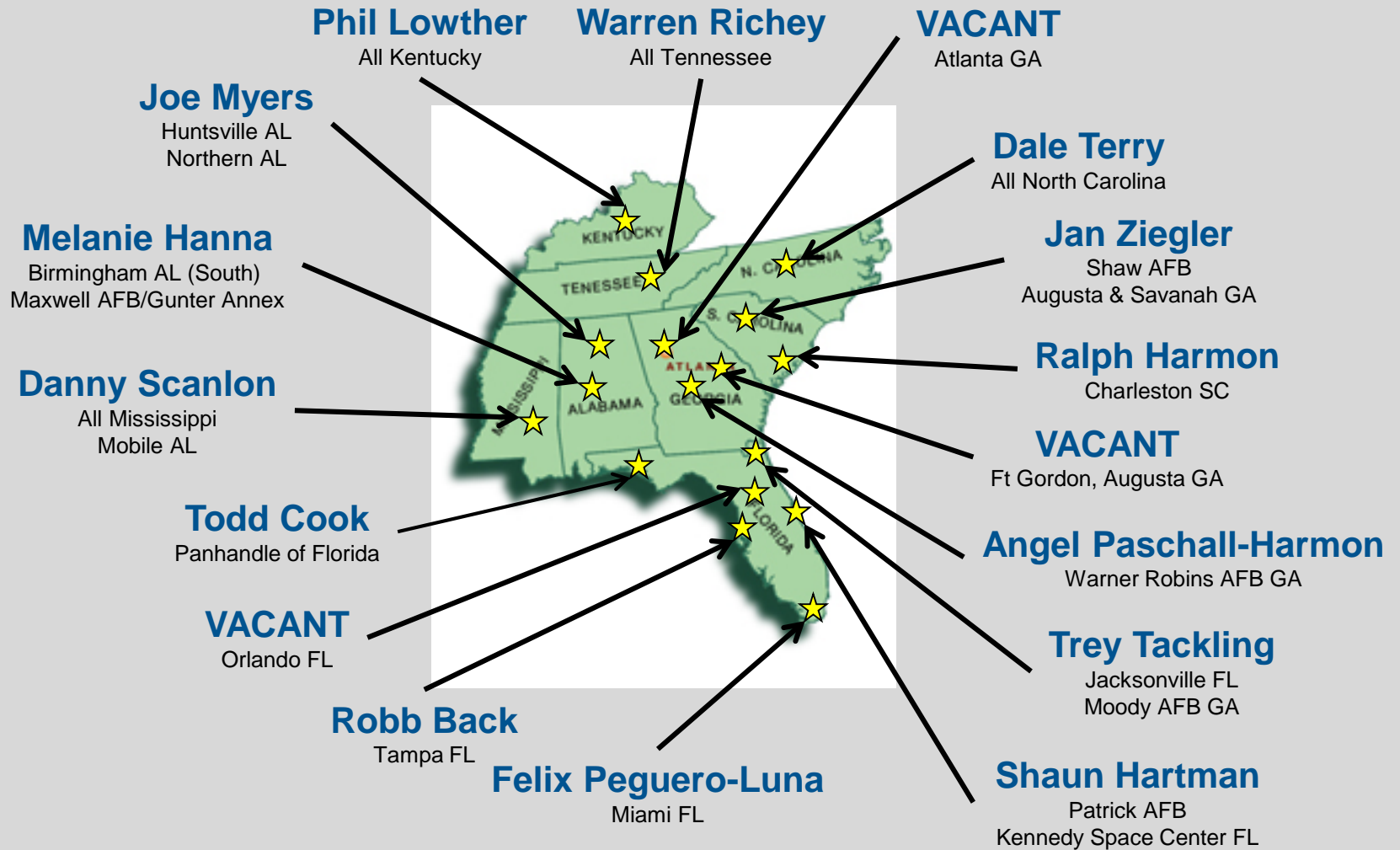
GSA in Huntsville AL?

- Customer Accounts and Stakeholder Engagement (CASE)
- Direct Client Support Division (DCSD)
- Assisted Acquisition Service Division (AASD)

Customer Accounts and Stakeholder Engagement (CASE)

- Face of GSA Federal Acquisition Service to the Federal, State and Local Government Community
- Network of highly motivated and dedicated Customer Service Directors that bring the solution to the government
- Accomplished through vehicles like MAS, OASIS, GWAC, FSSI and other pre-established, pre-competed contract vehicles

R4 CASE Customer Service Directors (CSD)



Direct Client Support Division (DCSD)

What is it?

- Increased level of support for large, strategic clients conducting “direct buy” activities against GSA contracts
- Matrixed (embedded) GSA employees to client locations to assist with execution of GSA solutions (long-term)
- Customized support to enhance client operations
- Strategic Placement
 - High impact with Client
 - Skill-set matching

Assisted Acquisition Service Division (AASD)

What do they do?

- Offers value-added, customized, acquisition, project management, and financial management services for large and/or complex IT and Professional Services
- AAS trained staff are certified contracting, project management and financial management professionals
- AAS delivers value through acquisition, financial management and project management excellence. AAS works with agency program, financial, contracting and legal counsel to ensure requirements are met on time, within budget, and at reduced risk, resulting in best value solutions. Customized services are scalable and available when and where agencies need them

GSA and Small Business

- Small Business Administration has awarded GSA an “A” rating on the 2018 Small Business Procurement Scorecard
 - Demonstrates an agency-wide commitment to achieving small business contracting goals
 - Ninth consecutive year that GSA has received an “A” rating
- Opportunities for Small Business
 - MAS Holder
 - Sub-contracting Opportunities with MAS, MAC and GWAC primes

Commercial Platforms Initiative

- E-commerce marketplace for agencies to buy common goods in a more streamlined manner
- GSA issued a draft solicitation July 2 (30 days) to obtain feedback from portal providers on the proposed requirements of the commercial platforms program
- Seek to modernize how commercial products are bought by and sold to federal agencies+
- Goal of the proof of concept is to start small, test and refine
 - focused on spend that occurs open market, outside of existing contracts

8a STARS

- Four Functional Areas/Two Constellations (tiers)
- Program Ceiling - \$12 billion
- Term of Basic Contract
 - Five-year base with one, five-year option
- Contract Ordering Period
 - August 31, 2011 to August 30, 2016 (base)
 - August 31, 2016 to August 30, 2021 (option)
- Anticipate Solicitation for 8aSTARS III before the end of Calendar year 2019

OASIS Pools 2019

2019 is a busy year for OASIS and we are growing

OASIS Pool		SB Pool Size	Unrestricted Pool Size	Onramp projections for FY 2019
1	Management Scientific and Technical Services	45	45	<ul style="list-style-type: none"> • SB target: 200 total Contractors • UNR Target: 80 total Contractors • 8(a) Subpool Target: Flow down + 30 Total Contractors
2	Financial Accounting Services	40	25	<ul style="list-style-type: none"> • SB target: No Change • UNR Target: PENDING AWARD • 8(a) Subpool Target: Flow down + 8 Total Contractors
3	Engineering Exceptions: Military Marine Engineering Energy Act	43	42	<ul style="list-style-type: none"> • SB target: 200 total Contractors • UNR Target: 80 total Contractors • 8(a) Subpool Target: Flow down + 20 Total Contractors
4	Scientific R&D	40	42	<ul style="list-style-type: none"> • SB target: 100 total Contractors • UNR Target: 80 total Contractors • 8(a) Subpool Target: Flow down + 8 Total Contractors
5a	Aircraft Parts and Engines R&D	23	21	<ul style="list-style-type: none"> • SB target: No Change • UNR Target: No Change • 8(a) Subpool Target: No Change
5b	Space and Missiles R&D	23	21	<ul style="list-style-type: none"> • SB target: No Change • UNR Target: No Change • 8(a) Subpool Target: Flow down + 8 Total Contractors
6	Aircraft R&D	42	38	<ul style="list-style-type: none"> • SB target: No Change • UNR Target: No Change • 8(a) Subpool Target: Flow down + 8 Total Contractors
Total Number of Contracts		256	234	

SAVE the DATE

FAST 2020 – Federal Acquisition Service Training Conference

**APRIL 14-16, 2020
ATLANTA, GEORGIA
GEORGIA WORLD CONGRESS CENTER**

FAST 2020 will also offer industry the opportunity to network with large and small businesses within the same industry and develop teaming arrangements to win future business.

Agency partners will be able to conduct market research with industry partners on site!

Sign up now to be notified when the event registration site goes live!

Visit: www.gsa.gov/FAST

