“The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation.”
Deliver enduring and essential water resource solutions using effective transformation strategies.

**Navigation**

**Flood Risk Management**

**Ecosystem Restoration and Infrastructure**

**Recreation and Natural Resource Management**

**Hydropower**

**Regulatory**

**Wetlands and Waterways**

**Water Supply**

**Expenses**

Includes ASA(CW)
Deliver innovative, resilient, and sustainable solutions to the Department of Defense and the Nation.

**Military Construction**

Army / Air Force

**Overseas Contingency Operations (OCO)**

**Support to CombatantCommands**

**Installation Support**

**Environmental**

**Real Estate**

**Interagency and International**

**Energy and Sustainability**
U.S. ARMY ENGINEERING AND SUPPORT CENTER, HUNTSVILLE
Customers: Very diverse customer base which includes DOD and many Federal government agencies.

Annual Obligation - $2.15B

- Facilities Division, $275M, 17%
- Medical Division, $370M, 23%
- Energy Division, $174M, 11%
- Information Technology Division, $308M, 19%
- Military Support Division, $122M, 7%
- Engineering, $41 M, 2%
- Ordnance and Explosives/Chem Demil, $239M, 15%
- Environmental and Munitions CX, $61 M, 4%
- Electronic Division, $51M, 3%
MEDICAL PORTFOLIO

Medical Facilities CX is responsible for design acquisition strategy, design development and technical oversight during design and construction medical aspects projects.

Operations and Maintenance Engineering Enhancement (OMEE) provides a simplified process to respond to the growing operation and maintenance (O&M) needs of DOD medical facilities, as well as other medical facility project support services.

Medical Repair and Renewal (MRR) designs, repairs, replaces, renovates, sustains, restores and modernizes medical facilities

Medical Outfitting and Transition (MO&T) provides Medical Support Services, and Initial and Sustainment Outfitting and Transition.

Good news stories!

- OMEE program used its existing O&M contract to provide immediate repairs to the clinic at 45th Medical Group, Patrick AFB, FL, following Hurricane Matthew.
- Recent reorganization consolidated three programs to provide better service.
Facilities Reduction Program (FRP) eliminates excess facilities.

Facilities Repair and Renewal (FRR) provides a fast, efficient method for design/build renovations for all federal agencies.

Army Centralized Furnishings Program provides program management for ACSIM/IMCOM MILCON and SRM administrative and barracks furniture.

**Good news stories!**

- FRP received a Best-in-Class designation from Office of Management and Budget.
- FRR purchased 11,650 KVA generators to support ARCENT’s Patriot mission in five different countries in Southwest Asia.
- Furnishings Program reduced the number of contracts to purchase furniture for OCONUS lodging from nine to two in Korea.
FACILITIES SUPPORT AND BASE OPS PORTFOLIO

Access Control Points (ACP)
Upgrades security equipment and facilities at installation gates to meet new standards and assure consistency Army-wide.

DLA-Fuels Provides maintenance, inspections, repairs and emergency response actions for Defense Logistics Agency petroleum facilities on military installations worldwide.

Good news stories!
• ACP supported security upgrades at critical sites.
• DLA-Fuels cleaned 5.4 million gallons of off-spec fuel in time for Pacific Rim exercise.
Base Operations (BASEOPS) provides a full spectrum of installation operations support to all facilities utilizing contracted manpower.

**Good news story!**
BASEOPS conducted its first ever virtual industry day enabling maximum participation while saving Government and businesses money.

Range and Training Land Programs (RTLP) CX Reviews designs, conducts construction inspections and ensures Army standards are met. Provides planning, MILCON programming and development of standard designs for Army automated ranges, and DD1391 preparation and validation.

**Good news story!**
Ranges is working with Mobile District to design a Modified Multipurpose Training Range (MPTR) to be located at Eglin AFB, Florida.
ENERGY PORTFOLIO
PATHWAY TO NET ZERO, ENERGY SECURITY AND MEETING FEDERAL MANDATES
ENERGY PORTFOLIO

Energy Savings Performance Contracting (ESPC) The contractor provides capital and expertise to make infrastructure energy improvements to significantly reduce energy utilization and cost.

Power Purchase Agreements (PPA) supports Office of Energy Initiatives (OEI) tools to execute third-party financing investment in renewable energy source power generation.

Utility Energy Services Contracting (UESC) is similar to ESPC, but works with the utility provider rather than the energy services company.

Good news stories!
- ESPC issued its first two contracts at Air Force installations, as well as its first contract to install a government-owned/contractor operated facility.
- PPA is working with Air Force and the AF Office of Energy Assurance to provide multiple solar PV arrays to service locations off-site.
- UESC partnered with Chem Demil to install a power substation to augment the existing power station at the Pueblo Chemical Agent-Destruction Pilot Plant.
**INTEGRATED TECHNOLOGY PORTFOLIO**

- **Electronic Security Systems (ESS) CX** reviews all design and test submittals for Army ESS. Also provides technical, engineering, acquisition and fielding support to all federal agencies.

- **Utility Monitoring and Control Systems (UMCS) CX** reviews all design and procurement packages; provides technical assistance, criteria, guidance and training; and executes projects for DOD and other federal agencies.

- **Army Metering** is installing 13,000 meters and a global meter data management system to track, record and report energy consumption.

- **ICS CyberSecurity Execution Program (ICE Program)** provides engineering design and execution of compliant solutions to reduce and/or eliminate ICS CyberSecurity vulnerabilities.

**Good news stories!**

- ESS is helping Army National Guard with security requirements.
- MCIS2 awarded a $14 million time sensitive, critical contract to install Windows 10 for the Defense Health Agency.
- ACE-IT awarded a radio surge bridge three-month extension to ensure all USACE microwave and satellite needs are met until ARSS protests Conclude.
INTEGRATED TECHNOLOGY PORTFOLIO

• **ACE-IT** delivers value through Information Technology acquisition and project management for the USACE IT network and all peripherals.

• **High Performance Computing (HPC)** supports the DOD High Performance Computing Modernization Program through procurement of numerous HPC systems (supercomputers) with over 5 PetaFLOPS of computing capability and over 50 PetaBytes of mass storage archives.

• **Communication Infrastructure and Systems Support (CIS2)** delivers value through Information Technology acquisition, project management and financial management excellence.

• **Medical Communication Infrastructure and Systems Support (MCIS2)** supports the entire DOD medical community in the procurement of hardware, software and technical services.
ORDNANCE AND EXPLOSIVES PROGRAMS

Military Munitions Design Center and Remedial Action Team
- Ordnance investigations, remedial designs, and clearances of FUDS, range support actions and construction sites.

Chemical Warfare Design Center
- Support to DA, DOD, State Department, and DTRA worldwide
- Investigation and remediation of chemical munitions

Global Operations
- Afghanistan – Landmine and range clearance, environmental support, Task Force Power
- Poland – MDA support
- Korea – Landmine clearance, Story Training Area

Ballistic Missile Defense (BMDS CX)
- Supports the Missile Defense Agency’s Ballistic Missile Defense System Program.
ENVIRONMENTAL PORTFOLIO

Environmental and Munitions (EM CX) provides support to USACE Headquarters and offices worldwide on complex environmental and munitions issues.

- Defense and State Memorandum of Agreement (DSMOA)
- Comprehensive Environmental Response, Compensation, and Liability Act (CERCLA)
- Military Munitions Response Program
- Remediation System Evaluations (RSE)
- Long-term Monitoring Optimization (LTMO)
# Proposed Contracts

<table>
<thead>
<tr>
<th>Program</th>
<th>Contract Type</th>
<th>Value</th>
<th>RFP Release Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Information Technology</td>
<td>FEM Technical Services (IT)</td>
<td>$32.7M</td>
<td>Q3FY17</td>
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<tr>
<td>Facilities</td>
<td>DLA Fuels Air Force Phase 9 Recompete</td>
<td>$10.4M</td>
<td>Q3FY17</td>
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<tr>
<td>Facilities</td>
<td>88th RSC Waste Removal Services MATOC</td>
<td>$6M</td>
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<tr>
<td>Facilities</td>
<td>88th RSC Janitorial Services MATOC</td>
<td>$42M</td>
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<tr>
<td>Facilities</td>
<td>88th RSC Grounds Maintenance Services MATOC</td>
<td>$42M</td>
<td>Q3FY17</td>
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<tr>
<td>Information Technology</td>
<td>DHA VOCERA (IT)</td>
<td>$90M</td>
<td>Q4FY17</td>
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<tr>
<td>Ordnance and Explosives</td>
<td>Robotics</td>
<td>$40M</td>
<td>Q1FY18</td>
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<tr>
<td>Information Technology</td>
<td>HPC Integrated Technical Services Restricted (HITS-S)</td>
<td>$248M</td>
<td>Q3FY18</td>
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<tr>
<td>Medical</td>
<td>OMEE VI MATOC</td>
<td>$990M</td>
<td>Q3FY18</td>
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This information updated 10 Apr - 2017, and is subject to change. Distribution A, Approved for Public Release. For the most up-to-date information visit the Federal Business Opportunities Web site at [www.fbo.gov](http://www.fbo.gov). For more information contact Contracting (256-895-1110) or the Small Business Office (256-895-1385).
### Pending Awards (RFP/Solicitation Complete)

<table>
<thead>
<tr>
<th>Contract Type</th>
<th>Value</th>
<th>Projected Award Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>DLA Fuels Navy Phase 6 Recompete</td>
<td>$25.9M</td>
<td>Q3FY17</td>
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<tr>
<td>DLA Fuels Air Force Phase 8 Recompete</td>
<td>$4M</td>
<td>Q4FY17</td>
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<tr>
<td>ESS/UMCS/Metering AE MATOC</td>
<td>$45M</td>
<td>Q4FY17</td>
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<tr>
<td>Planning and Programming A-E</td>
<td>$100M</td>
<td>Q4FY17</td>
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<tr>
<td>BMD A-E Services</td>
<td>$48M</td>
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<tr>
<td>Medical Repair and Renewal Design/Build</td>
<td>$990M</td>
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<td>Medical Division A-E</td>
<td>$225M</td>
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<tr>
<td>Ordnance and Explosives</td>
<td>$450M</td>
<td>Q1FY19</td>
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<tr>
<td>International Remediation and Environmental Services (IRES)</td>
<td>$950M</td>
<td>Q3FY19</td>
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</tbody>
</table>

For work within Iraq and Afghanistan (and other countries as applicable)
Helpful Websites

1. Huntsville Center, Corps of Engineers
   www.hnc.usace.army.mil
2. Is your business “small”?
   www.naics.com
3. Market research to locate opportunities
   www.fbo.gov
4. Procurement Technical Assistance Centers
   www.dla.mil/db/procurem.htm
5. Market research and registration
   www.ccr.gov
6. Opportunities as a subcontractor
   http://web.sba.gov/subnet
7. Army resources
   www.sellingtoarmy.info
8. A guide to winning federal contracts
   www.sba.gov/training
9. Opening doors to federal contracting opportunities
   www.sba.gov/openingdoors
10. Assistance in obtaining federal contracts
    http://www.osdbu.gov.offices.html
Questions?
www.hnc.usace.army.mil

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USACE MISSION AREAS

**Military Missions**
- Military Construction
- COCOM Support, Overseas Contingency Operations (OCO)
- Installation Support, Environmental, Energy and Sustainability

**Civil Works**

**Geospatial Support**
- “Whole of Government”
  - “Whole of USACE” Capabilities
  - Life-Cycle Flood Risk Management
  - Critical Infrastructure
  - Warfighter
  - Installations and Energy
  - Environment
  - Water Resources

**International and Interagency**
- Federal / State / Local
- “Whole of USACE” Capabilities
- Capacity Development

**Real Estate**
- Acquire, Manage and Dispose / DoD Recruiting Facilities / Contingency Operations

**Research and Development**
- Military Programs
- Civil Works Programs
- Emergency and Contingency Operations

USACE Has a Diverse Mission Set Driven by Diverse Customers
This does not include ESPC, UESC or PPA